

Talent Exchange: Unscripted – Episode 6

Speaker 1: Ed Moncreiffe, CEO, Insurance

Speaker 2: Teresa Yim, Senior Communications Manager, Insurance

Speaker 3: Danielle Paterson, Senior Communications Manager, IWPB

[On-screen text]

Ed Moncreiffe, CEO, Insurance

Teresa Yim, Senior Communications Manager, Insurance

Danielle Paterson, Senior Communications Manager, IWPB

[Speaker 1] Hello, Lejo. Welcome to a very special episode of Talent Exchange: Unscripted, and maybe our last episode for some time because the incredible comms team who helped put all of this together are 32 weeks and 36 weeks pregnant. Danielle, Teresa, first of all, congratulations. Second, thank you for triggering our business continuity plans. Third, I must ask you a serious question: are you happy with the maternity benefits that you are getting at HSBC Life?

[Speaker 2] It's the best I could get. I'm having my third kid and I enjoy working in HSBC Life, not only for the maternity leave, but also the flexibility and the work-life balance.

[Speaker 1] And same?

[Speaker 3] Yes, same. It's very good. No complaints so far. Everyone's been very supportive, my manager. The benefits are great in terms of the amount of leave you get. You also get a nice lump sum that you can use towards your check-ups or your delivery. It's very generous.

[Speaker 1] Wow. So a third baby on the way.

[Speaker 3] Second for me.

[Speaker 1] Thank you for helping to solve Hong Kong's demographic time bomb. Any more coming after this?

[Speaker 3] Definitely not.

[Speaker 1] But seriously, being a mum, has it changed your view of insurance at all as a product category, as a solution?

[Speaker 2] Yes. Before I got pregnant, I didn't really think about protection because I already had staff benefits and group medical. But after giving birth, being a parent, buying insurance is peace of mind, especially for my children. I have one less thing to worry about.

[Speaker 3] It's the same for me. I'm from an insurance family—my dad and my brother both work in insurance. I've always been told from a young age you have to have insurance, so I've always had it. I had great maternity insurance before I got pregnant. But now, having children, it's even more important to me for that peace of mind.

[Speaker 1] Fantastic. How do you manage having children at home, having more children on the way, and also having pretty demanding jobs, dealing with pretty demanding people like me and others who I shouldn't name? How do you juggle all of these things?

[Speaker 2] I think it's interesting. The more things you need to do, the more motivated and efficient you will be. I think there's no limit for us.

[Speaker 3] You have to prioritise the things that are important to you and carve out time for everything. You've said before, making sure you allocate time to go to the gym, making sure you spend time with your children, that's the real definition of work-life balance.

[Speaker 1] Very well said. Final questions. Outside of HSBC—and I'm very happy to hear that HSBC Life is looking after you and meeting your needs—what support networks do you have here in Hong Kong? Are you facing this alone, or do you have people, communities, and families that can help you?

[Speaker 2] I have a very supportive family and a very supportive partner. We all take on different roles dealing with our kids, and it's a good balance because everyone plays their own role.

[Speaker 3] I also have family here, my husband's been super supportive. Outside of that, I'm also in a due date group where other women who are due around the same time get together. You have another outlet if you want to talk about pregnancy-related things that some people might not care or want to hear about.

[Speaker 1] So a good community. Great. Teresa, Danielle, many congratulations.

[Speaker 2 & 3] Thank you.

[Speaker 1] Best of luck. I'll see you guys at some point in a few months' time, and until then we'll figure out how to do another one of these episodes in your absence. Congratulations.

[Speaker 2 & 3] Thank you so much.

[On-screen text] HSBC Life | Opening up a world of opportunity